

# ABOUT YOUR ADVISER

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Falcon Wealth Management Pty Ltd | CAR No.1312035

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## Authorisations

I am an authorised representative of Alliance Wealth Pty Ltd. I am authorised in the following financial services and products:

- Superannuation
- Pensions & Annuities
- Self Managed Superannuation Funds
- Retirement Savings Accounts
- Cash & Term Deposits
- Managed Investments
- Investment Bonds
- Exchange Traded Products
- Government Debentures
- Listed Securities (shares & other products)
- Life Insurance
- Total & Permanent Disability Insurance
- Trauma Insurance
- Income Protection Insurance
- Gearing
- Centrelink / Veterans' Affairs Assistance
- Business Insurance
- Insurance Claims Assistance
- Budgeting and Cashflow Management
- Debt Management

## Remuneration

I am remunerated by:

- Salary plus profit share

The following tables summarise the types of fees or commissions and indicative amounts that are applicable to the services that we provide. Before providing you with advice or services, I will agree with you the fees that apply. All amounts are inclusive of Goods and Services Tax (GST).

Remuneration	Up To
SoA Preparation Fee	\$8,980
Implementation Fee	\$3,980
Hourly Rate	\$380

Remuneration	Initial	Per Annum
Adviser Service Fee	\$990 to \$2,890	\$2,200 to \$9,900
Insurance Commission*	0% to 66%^	0% to 35%

\* Based on a % of funds invested or insurance premiums

^ Applicable from 1 January 2020 to new policies. If the policy was issued before 1 January 2020, commission of up to 130% will apply to additional cover.

## Benefits, Interests and Associations

The business and I do not have any related parties, shareholdings or referral arrangements that may influence my advice.



Alliance Wealth Pty Ltd (ABN 93 161 647 007 | AFSL 449221) authorises your adviser to distribute this document. It forms part of and should be read with the Financial Services Guide (FSG).

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